

PRACTICE SCENARIOS

Scenario 1 – New Member

You are a young worker who started work for the government 6 months ago. You haven't made many friends because most of your co-workers are much older than you are. You have never before been a union member but you are supportive of union principles. You only know a little bit about the current bargaining issues and most of what you have heard doesn't seem to relate to you. You are open to hearing more.

Scenario 2 – Busy Member

You have been working for the government for 10 years. This is the third round of bargaining for you. You went to a couple of meetings of your Local when you first started, but never got involved. You have two children under the age of 6, so the issue of child care is important to you but it seems like the union does fine getting agreements and you have a busy life and no time to contribute.

Scenario 3 – Sceptical Member

You have been working for the government for 15 years and hope to move into a management position before too long. You don't think the union does anything useful and think, in fact, that their wage and pension demands are out of touch with the real world. You are comfortable with your working conditions and know things will only get better for you when you move into management. You are friends with a couple of managers who have said that there isn't money for what is being demanded, and you trust their perspective.